

Eastern Ontario Does Some Royal Business

Renowned ag fair is an economic driver for local business

By: Jennifer Layman
jenn@ovbusiness.com

Whitewater Region is often known for having some of the best whitewater in the world. But it may start being known for something a little off-river.

When the owners of Simple Things, a retail boutique located in a former creamery, went looking for a quality candle to carry in their shop, they didn't have much luck. So, they decided to make their own, and in 2007, the Whitewater Premium Candle Company was born. Their candles are made from pure soybean wax, a completely biodegradable resource. This week, the candles will be debuting at the world renowned Royal Agricultural Winter Fair.

"Our main objective is to make new connections both at a retail and wholesale level," says Marc Gauci, owner of the Whitewater Premium Candle Company. "We already have

national distribution through a network of successful retailers and are looking at ways to grow our business."

"The Royal" is often the launching pad for many producers of agriculturally-based product, an event that gets their product into the hands of people who bolster their business in an instant. That happened in a huge way for Sprucewood Brands at The Royal in 2009 when they were invited to be an exhibitor at the Ontario Pavilion at the Olympic Winter Games in Vancouver.

Chef and Founder of Sprucewood Brands, Marc Pollard, says The Royal is one of the top three shows he does annually. This year, he anticipates more than \$20,000 in sales, and is using the venue to unveil a new product line: all-natural shortbread made with fine liqueurs. The line is called the Sprucewood 'Typsy' Shortbread.

"We keep returning to The

Royal because our sales are brisk, we meet new retail accounts looking for new products and we get our products in front of the public with the other fine small producers," says Pollard. "Many opportunities come from the exposure. The Eastern Ontario pavilion is well planned, beautifully situated within the venue and we are able to gain sales and leads to build our business."

These businesses and nearly 30 others are attending the Royal thanks to the Eastern Ontario Community Futures Development Corporation (CFDC) network. The 15 CFDCs in Eastern Ontario pull together to make opportunities for producers that wouldn't otherwise be possible.

"Without their investment I could not afford to go. It's that simple," says Rueben Stone, owner of Stone Farms which produces a variety of hemp food products.

That statement is echoed by

Josee Lemieux-Bailey, owner of Steward Bags, a cloth mesh bag that is making its way around the province, having recently been picked up by the Farm Boy franchise.

"Community Futures' investment in the Eastern Ontario pavilion sponsors small, local businesses like ourselves to participate in this national caliber show," she says. "That allows us to expose our product to a much larger population."

Cate Ott, owner of The Mix Company, is going to The Royal as a first-time exhibitor. It is also their first time being part of a CFDC initiative.

"This is our first time working with our CFDC. They have a wealth of knowledge and connection to share. As a small business it is much easier and more comfortable to go to a show like the Royal, under the banner of the CFDC rather than trying to do it all ourselves."

Continued on Page 2

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Ottawa Valley Business (OVB) is a monthly publication covering business news and events throughout Renfrew, Lanark and Pontiac counties, as well as within the surrounding areas. OVB is published by Forward Thinking.

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CFDC Network Makes It Possible

Local producers gain opportunities through partnership

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The impact of The Royal in Eastern Ontario goes beyond sales. The 2009 event resulted in 11 new jobs; new jobs with growing companies that started from innovative ideas in a new wave of agricultural production. And innovation often breeds more innovation.

"We make incredible connections of all types at The Royal," says Kelly Maloney, Agricultural Development Officer for Kawartha's Choice, a larger version of a "farmer's market" type of organization for producers in the Kawartha region. "People from all walks of life come to the Royal, from all over the world. We have met investors, processors, educators, producers, distributors and more. We also have the opportunity to

develop a sense of belonging to Eastern Ontario, and to look beyond our borders for opportunities, a more global outlook. We meet and interact with fellow Eastern Ontario businesses which we may not otherwise know about."

Lorie Boychuk of Mrs. B's Country Candy Store in Brighton is attending the Royal for the second time, and is taking the opportunity to launch a new line of fine chocolates and sugar plums, hoping to catch the eye of new markets. Her business may evolve as Mariposa Dairy did. Mariposa originally attended as part of the CFDC group, and now has their own booth at the Royal.

Other exhibitors in the Eastern Ontario pavilion include: Algonquin Tea

Company, Harvest Hastings, Beau's Brewery, Mrs. McGarrigle's, Ground Soap, Fifth Town Cheese, Black River Cheese, Mapleside Sugar Bush and 15 wineries from Prince Edward County.

The Royal Agricultural Winter Fair takes place in Toronto from November 5th to 14th. It is open to the public, and the exhibitors hope to see some faces from Eastern Ontario at their booths. It is a must see for anyone who values homemade product, and is certainly a great way to start Christmas shopping.

Information on the Eastern Ontario exhibitors is at: www.discoverthepassion.ca. There is also a link to ticket discounts and directions.

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Deadline: November 25

Business News Around The Valley

New CAO at CCAC

The Community Care Access Centre has a new CEO Gilles Lanteigne. Lanteigne has experience in rural and urban health care delivery. CCAC's connect people with the services they need in their communities.

Win a \$5,000

Room Makeover

Custom Draperies, Blinds, Bedding & Home Décor is offering you a chance to win a \$5000 Room Make Over. For a chance to win all you have to do is drop into Custom Draperies at 76 Pembroke Street West, Pembroke and

make a donation to CPAN (Child Poverty Action Network) between September 21 to November 15, 2010 and you will receive a ballot. All funds raised go to help local children in need. For more information call Custom draperies at 613-735-0370 or email them at info@customdrapies.ca

Health Services Village in Renfrew

The Renfrew and Area Health Services Village has a plan to lure doctors to the area by paying them \$15,000 over six years. The money is to cover tuition. The Village covers Renfrew, Admaston Bromley, Horton and Greater Madawaska. Dr. Jennifer Arcand is the first to sign with the program, and plans to open a practice in Renfrew in 2012. The Village hopes to sign 14 doctors over the next five years.

Yakabuski Releases Second CD

MPP John Yakabuski has announced that his second CD, "Taking Care" will soon be released. The CD will sell for \$20 and all proceeds will go directly to the nine Renfrew County long-term care homes in Yakabuski's riding:

Bonnechere Manor and Groves Park Lodge, Caressant Care, Four Seasons Lodge, North Renfrew Long Term Care, Marianhill, Miramichi Lodge, Valley Manor Nursing Home and The Grove in Arnprior.

EllisDon Construction To Build Hanger in Petawawa
MP Cheryl Gallant announced that EllisDon Construction of Ottawa has been awarded a \$134.8 million construction contract to build a new hangar to house the 15 CF-147F Chinook helicopters that will operate out of CFB Petawawa. The hanger will be 50,000m². Gallant anticipates the contract will also provide for local employment opportunities. Petawawa was chosen because it provides the best support to army and special operations forces, many of which are co-located there, while minimizing the associated infrastructure costs for the new fleet. From this location, the Chinooks will maintain a high-readiness posture for rapid deployment.

House Owners Force OMB Hearing

The owners of the Gillies House in Arnprior are on their way to an Ontario Municipal

Board hearing over the dual designation of their home. The Gillies House is located half in the Township of McNab Braeside where it is zoned residential, and half in the Town of Arnprior where it is zoned environmental protection. It is the environmental protection zoning that the owners, Alex Winter and Ron MacIntyre, are disputing at the OMB. The owners say the designation was dropped in 2005 when they purchased the property, but has now reappeared.

Realty Firm Organizes Care Packages

Wise Move Realty in Petawawa is accepting donations for a Christmas Care Package to be sent to Canadian Forces Troops in Afghanistan. Anyone can drop off donations to their office at 3468 Petawawa Boulevard on weekdays from 9:00am to 5:00pm. Wrapped items must include the contents listed on the outside. Donations must be received by November 10th in order to be packaged and shipped in time for Christmas. For more information visit: www.wisemove Realty.ca or call 613-687-1234.

Continued on Page 4

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Business News Around The Valley

Continued From Page 3

Looking For Students Interested in Medicine

The Upper Ottawa Valley Medical Recruitment Committee is extending an invitation to any student that may be interested in pursuing a career in medicine to attend this year's first meeting of the Pre-Med Club. The meeting will be held on Tuesday

November 23rd from 6:30pm to 8:00pm in the Board Room at the Pembroke Public Library. The featured guest at this event will be Dr. Fred Matzinger, Radiologist. Students and their parents are encouraged to ask questions and gain as much knowledge about the profession and what it takes to be a doctor. For information contact Carolyn Levesque at 613-732-3677

ext. 6165 or via email at: carolyn.levesque@pemreghos.org.

Awards to Local Cabinet Builder

Deslaurier Custom Cabinets of Renfrew has picked up two awards at the Annual Home Builders Association Awards of Canada. The Renfrew cabinet maker teamed with Southam Design to scoop both Production Kitchen awards.

Local Couple Opens Auto Business

Food bank to benefit from oil change sales

Craig and Kristen Anderson, both born and raised in Arnprior, have opened Anderson Automotive at 24 Daniel Street in Arnprior. Craig is a Red Seal Certified Automotive Service Technician.

The business offers full service to all makes and models of vehicles including brakes, suspension and steering, tune-ups, exhaust, and general repairs. They also

offer computerized diagnostics on engine systems, ABS, airbag, and other electrical systems, as well as tires. Anderson Automotive is an Ontario Ministry of Transportation (MTO) Motor Vehicle Inspection Station as well. To help celebrate their launch, Anderson Automotive will pay the Ontario Tire Stewardship Fee on all new tire purchases in the month of November. In addition, they

will donate \$5.00 from every oil change to the Arnprior Food Bank from now until Christmas.

Anderson Automotive is open Monday to Friday from 8:00am to 5:00pm and on Saturdays from 8:00am to 12:00 Noon.

Just in time for the holidays, Anderson Automotive also offers gift certificate. Oil changes start at \$29.99.



Voter Turnout

	64.6%
Town of Arnprior	62.25%
Bonnechere Valley	62%
Madawaska Valley	61.11%
Horton Township	60.6%
Town of Smiths Falls	58%
Town of Bancroft	57.16%
Township of Lanark Highlands	57%
Town of Deep River	54.66%
Greater Madawaska	54.4%
Town of Mississippi Mills	53.6%
Town of Montague	58%
Town of Carleton Place	52.39%
Killaloe, Hagarty & Richards	52.2%
Town of Renfrew	51.3%
Drummond/North Elmsley	48%
McNab-Braeside	47.2%
Whitewater Region	45%
North Algona Wilberforce	43%
City of Pembroke	43%
Town of Perth	40.1%
Admaston Bromley	37%
Township of Beckwith	34%
Tay Valley Township	29.74%
Laurentian Hills	17.19%
Town of Petawawa	

Recognize Your Favourite Business

Every year, the Upper Ottawa Valley Chamber of Commerce recognizes the achievements of the business community. We encourage you to nominate a business in any of the following awards categories:

- Young Entrepreneur Award
- Small Business of the Year
- Medium Business of the Year
- Large Business of the Year
- New Business of the Year
- Citizen of the Year

- Community Organization of the Year
- Farm Enterprise of the Year
- Community Contribution (Business)

Nominations Close Nov. 30th
upperottawavalleychamber.com

The opportunity to nominate is open to the public. Businesses do not have to be members of the Chamber.



Online Forms or MS Word Forms Available on the Website.

Symons Honoured With Lifetime Achievement

Clock museum founder recognized by Ontario Museum Association

Allan Symons, the founder and operator of The Canadian Clock Museum, was recently honoured for his contributions to the museum field in Ontario during the past decade. Symonds received a Lifetime Achievement Award of Excellence from the Ontario Museum Association (OMA) at its annual October conference. The event was held this year in Toronto.

The award was presented by

the Honourable Michael Chan, Ontario Minister of Culture and Tourism.

The Ontario Museum Association noted that it was Symons' passion for clocks that led him to a second career as a museum professional. Following a long career as a chemistry research scientist, Symons retired early to create Canada's only formal clock museum, The Canadian Clock Museum in Deep River,

Ontario. He financed, organized and opened the museum on his own, and today he continues to act as curator, exhibit designer, acquisitions manager, tour guide, bookkeeper, assistant conservator, maintenance man, gardener, and website maintainer.

In addition, Symons has also become a valued colleague and an effective advocate for heritage and museums. The

Canadian Clock Museum opened to the public in the old Calvary Pentecostal Church in Deep River in May of 2000. More than 8,000 visitors from across Ontario, Canada, the United States, and the world have toured the many exhibits since. The museum's focus remains Canadian-made and Canadiana clocks dating back as far as the early 1800s.

The museum website is: www.canclockmuseum.ca.

Events Calendar



November 1-5

Employment Networks 10th anniversary. Open House week. Daily from November 1-5, 8:30am to 4:40pm. There will be an official launch of the 10th anniversary with refreshments on Friday, November 5.

November 3

Delfi Group to host Idea Management seminar on how to maximize employee engagement and turn ideas into results. Contact Jim Slavin at 613-432-0874 or visit www.delfigroup.com.

November 5-14

Come to the Royal Agricultural Winter Fair and visit the Eastern Ontario pavilion! See more than 30 local exhibitors. For more information and ticket discounts, visit us online at: www.discoverthe passion.ca.

November 12

Employment Insurance Benefits for Self-Employed People. 10am. Free. Kenwood Corporate Centre in Arnprior. Beginning in January 2011, self-employed Canadians will be able to access Employment

Insurance special benefits, including maternity, parental, sickness and compassionate care. Learn how it affects you. For info, contact: Lynne LeMoine. 613.735.3951 ext. 224 or llemoine@bellnet.ca

November 15th

Business After Hours at The Toy Nook in Petawawa. 5:30pm-7:00pm. 1024A Victoria Street in Petawawa.

November 23

Upper Ottawa Valley Chamber of Commerce Breakfast Connections. Marguerite Centre. 7:30am-8:45am. Guest

speaker is Gerard Vanderburg from IGLOO software. \$8.00 Chamber members. \$10 general admission. For info, call 613-732-1492 or email uovcc@nrtco.net.

December 9th

Upper Ottawa Valley Chamber of Commerce Business After Hours at Hugli's Blueberry Ranch. 2139 Greenwood Road in Pembroke. 5:00pm-8:00pm.

January 21, 2011

Legal Considerations When Operating a Small Business. Marguerite Centre in Pembroke. 10:00am. Free.

Workshop covers a variety of legal issues that arise in the start up and operation of a business. Interactive and flexible for attendees.

Presented by Ottawa law firm Kelly Santini LLP. For more information and to register contact Lynne LeMoine at 613-735-3951 ext.224 or llemoine@bellnet.ca

Add your event to our calendar. Send the details to: Admin@ovbusiness.com

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Lanark Highlands Honours Business Recognition to Cedar Cove, Cindy's Candles

The Town of Lanark Highlands honoured the recipients of their 2010 Small Business Awards last month.

Cedar Cove Resort was presented with the Economic Growth Award. Cedar Cove has been in operation since 1978, and under ownership of Carol and Wes Pugh since 2006. The Resort provides summer employment to 26 students and has a total of more than 33 staff. During their busy season, the Resort brings more than 800 guests to the town each weekend. The

business continues to upgrade its facilities and provides employees with progressive skills and safety training. The recipients are also strong supporters of community activities.

The Community Spirit Award was presented to Cindy's Candle Accessories and Bee Glo. Owners Cindy and Norm Forget assume a large leadership role in the municipality by reaching out to partner with other local businesses. The business began in the owners' home,

and evolved to be a thriving shop and manufacturing process in a converted barn on their property. The owners are long-standing member of the Lanark Highlands Business and Tourism Association and have participated in and supports countless festivals and events in the area. The business has hosted numerous healing workshops and customer appreciation days that are open to all members of the community.

AECL Employee in Hall of Fame Laurence helped build nuclear industry in Canada

George Laurence, a former employee of Atomic Energy of Canada Limited (AECL) has been posthumously inducted into the Canadian Science and Engineering Hall of Fame.

Dr. Laurence is recognized as the first person to induce fission in an atomic pile and is best known for his pioneering work that helped build the foundation for the nuclear industry in Canada and around the world. His career spanned over 40 years and his work

helped establish Canada as a world leader in nuclear science and technology.

In the 1940's, Laurence led the construction of a graphite-uranium nuclear assembly, becoming the first person in the world to induce fission by neutrons in an atomic pile. Laurence was transferred from Montreal to Chalk River Laboratories and directed the development of the instrumentation for the first self-sustaining reactor outside

the United States, and the NRX reactor, then the most advanced in the world.

Among his many honours, Dr. Laurence was appointed a Member of the Order of the British Empire and received the Medal for Achievement from the Canadian Association of Physicists, the Canadian Nuclear Society's W.B. Lewis Medal, and the American Nuclear Society's Certificate of Recognition.



Dear Delfi,

After months of searching, I finally landed a job in an industry I had been eyeing for some time. I have been there a month and everything is great except that I have co-workers with a negative and pessimistic attitude that can get on my nerves. I try to concentrate on work and make as many friends as possible, however, the negativity of the people I work with is not helping me adjust well. How should I deal with this?

~ *Trying to be a Positive Guy*

Dear Positive Guy,

Negative people exist in any organization. In situations where you are surrounded by negative people, spend the least amount of time with them as you can, and look for more positive people to join for coffee and lunch. When you have to work with a negative person, focusing on work-related conversations will eliminate the time for their negative discussions. If they persist, tell them that you prefer to stay positive about your job and the organization. Suggest that they could discuss work-related issues with their manager or human resources staff. If the negative talk continues, you should take it directly with your manager or human resources staff and ask for assistance on the best way to deal with this person. Hopefully, they will be able to address the issues your colleague is presenting. If your organization's culture fosters a positive and productive work environment, the action of management and workforce should be able to reflect this. Having the right work culture makes a good job, great.

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The 2010 Municipal Election Results

Some changes and some familiar faces for the next four years

Admaston-Bromley

Mayor Raye-Anne Briscoe
Councillors: Dirk Rook,
Robert Dick, Ray Pender,
Mike Donohue

Arnprior

Mayor David Reid
Reeve: Walter Stack
Councillors: Lyle Anderson,
Lynn Grinstead, Daniel Lynch,
Ted Strike, Mark Willmer

Bancroft

Mayor Bernice Jenkins
Councillors: Don Koppin,
Charles Mullett, Peter
Whitehead, Steve Bruce, Paul
Jenkins, Wayne Wiggins

Beckwith

Reeve Richard Kidd
Deputy Reeve Sharon Mousseau
Councillors: Gord Angus,
Faye Campbell, Brian
Dowdall, Tim Campbell,
Neil Simpson

Bonnechere Valley

Mayor Jennifer Murphy
Councillors: Charlotte Neitzel,
Jack Roesner, Bob Peltzer,
Cairine Cybulski

Brudenell, Lynoch & Raglan

Reeve Norm Lentz
Councillors: Steven Jessup,
Garry Gruntz, Trevor Lidtkie,
Heather Phanenhour

Carleton Place

Mayor Wendy LeBlanc
Deputy Mayor Ed Sonnenburg
Councillors: Louis Antonakos,
Doug Black, Jerry Flynn,
Robert Probert, Gary Strike

Deep River

Mayor Dave Thompson
D.M. Mary MacCafferty
Councillors: Daniel Banks,
Christopher Carroll, Terry
Myers, Ronald Desrochers,
Ruth Syme

Drummond/North Elmsley

Reeve Aubrey Churchill
Councillors: Gail Code, Ken
Fournier, Charlotte Reed, Ray
Scissons

Greater Madawaska

Reeve Peter Emon
Councillors: Bruno Kierczak,
Karin Lehnhardt, Brian Hunt,
Glenda McKay

Head, Clara & Maria

Reeve Tammy Lea Stewart
Councillors: Dave Foote, Jim
Gibson, Robert Reid, Ed
Aiston

Horton

Mayor Don Eady
Councillors: Glen Campbell,
Robert Kingsbury, Jamey
Larone, Margaret Whyte

Killaloe, Hagarty & Richards

Mayor Janice Visneskie
Councillors: Ernie Cybulski,
John Jeffrey, Stanley Pecoskie,
Debbie Peplinskie, Carl
Kuehl, Isabel O'Reilly

Lanark Highlands

Mayor Peter McLaren
Councillors: Bob Sutcliffe,
Derek Love, Ken Sinclair, Bob
Mingie, Tom Lalonde, Brian
Stewart

Laurentian Hills

Mayor Richard Rabishaw
Councillors: Bruce Boucher,
Anne Giardini, Brenda
Blimkie, John Hoyle

Laurentian Valley

Mayor Jack Wilson
Councillors: Steve Bennett,
Jen Gauthier, Allan Wren,
George Hodgkinson, Debbie
Robinson, James Sheedy

Madawaska Valley

Mayor David Schulist
Councillors: Phil Conway,
Linda Neuman, Shaun
O'Reilly, Sylvie Yantha

McNab-Braeside

Mayor Mary Campbell
D.M. Christine Blimkie-Sauve
Councillors: Aldene Styles,
Brad McIlquham, Robert
Campbell

Mississippi Mills

Mayor John Levi
Councillors: Alex Gillis, Val
Wilkinson, Bernard Cameron,
Garry Dalgity, John Edwards,
Rickey Minnille, Paul Watters,
Shaun McLaughlin, Duncan
Abbott, Denzil Ferguson

Montague

Reeve Bill Dobson
Deputy Reeve Pat Dolan
Councillors: Jim Abbass,
Bonnie Burson, Vince Carroll

North Algona Wilberforce

Mayor Harold Weckworth
Councillors: Kevin Clarke,
John Keuhl, Lorenz Kelo,
Ruth Schoenfeldt

Pembroke

Mayor Ed Jacyno
Councillors: Ron Gervais, Dan
Callaghan, Les Scott, Pat
Lafreniere, Gary Severin,
Colonel Towriss, Bob Hackett,
Terry O'Neill

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Deputy Mayor John Gemmell
Councillors: Jim Boldt, Judy
Brown, Jim Graff, Ed
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Petawawa

Mayor Bob Sweet
Councillors: Tom Mohns,
Treena Lemay, Murray Rutz,
Theresa Sabourin, Frank
Cirella, James Carmody

Renfrew

Mayor Bill Ringrose
Reeve Audrey Green
Councillors: Tom Anderson,
Gail Cole, Andrew Evans,
Clint McWhirter, James Miller

Smiths Falls

Mayor Dennis Staples
Councillors: Dawn Quinn,
Christopher Cummings,
Lorraine Allen, Ken Graham,
Shawn Pankow, Jay Brennan

Tay Valley

Reeve Keith Kerr
Deputy Reeve Susan Freeman
Councillors: Bill Avery,
Wayne Jordan, Brian
Campbell, Greg Hallam, Mark
Burnham, RoxAnne Darling

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Attracting Your Best Customers

How to focus your marketing in their direction



A year ago, I worked with my business coach on an exercise to determine my values. It was an exercise that really helped me see what the company I was building was all about. When we were finished, I felt like I had gained some direction, like the company became more clear.

A month ago, I put together my first corporate brochure. I hadn't necessarily needed one before, but with being able to offer more and more services, it became a handy thing to have for new clients. When you are striving to build a promotional piece, you want to focus on some things that set you apart, things that make

your business just a little bit different than ABC business up the street. So, I decided to include my values. It was just a small section, about five sentences long, highlighting a brief introduction to the kind of company we are here at Forward Thinking.

Last week, I had a business owner in my office who had browsed through my brochure.

"You know what really jumped out at me?" she said. "Your values."

That was one of the best compliments I had ever received. Imagine...being noticed for having values. I thanked her for mentioning that and we had a brief conversation about the values in her business as well. Hers were as important to her as mine were to me. Instantly, we both felt good about working together. That's the kind of customer I want to work with

all the time - a customer with good, strong values. Hmmm. There's some marketing in that, isn't there?

Every business has a type of client that they really want. It could be a client who pays their bills on time, a client who trusts your judgment, or a client who always has time for what you have to say. Being able to attract more of those types of clients is not an accident; rather, it is something you can work to achieve. One of the ways you can do that is by leading with your values. Let people know what you are all about. If you're willing to state it publicly, it means you're willing to be held accountable for it. You'll quickly notice how many people are not so willing to do that.

Writing Values

First, you need to determine what your values are. If you

have not done this, I can recommend someone who can help you with it.

Second, once you have your values, you need to convey them in a way that is real. Here are some tips:

1) Forget the fluffy language and cliches. Make your value statement clear and concise. If you write too much, people will think you don't know what you're talking about.
2) Have more than one but less than five. You can't possibly value 23 things equally, and rarely can one value be enough.

3) Give yourself time to write the values that are really reflective of your business. This is not a five-minute job. Enjoy the process and make your value statements worth it.

Marketing with your values means being accountable to your customers. That can never be a bad thing.

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Ottawa Valley BUSINESS

November 16 Issue

Deadline: November 8

November 30 Issue

The Best Gift Guide Ever

Deadline: November 25

December 7 Issue

Deadline: November 30

December 21 Issue

Deadline: December 14

101 Things to do in the Valley: Winter Edition

Let us know if you want to be on the notification list of when this edition will publish. Send an email to: admin@ovbusiness.com