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Issue No. 117

Published by: Ottawa Valley Business Group

JUNE 11, 2013

# The Soldiers Nobody Can Know

## Petawawa soldiers awarded medals for Afghanistan

**By: Jennifer Layman**  
[Jenn@ovbusiness.com](mailto:Jenn@ovbusiness.com)

Imagine being awarded one of the highest honours for military valour and not being able to tell anyone about it. That is exactly the case for seven soldiers, including some from Garrison Petawawa.

According to a Canadian Forces backgrounder, in the spring of 2011, Taliban insurgents launched a series of attacks across Afghanistan and against key targets throughout Kandahar City. The attacks were an attempt by the Taliban to shift the fighting from the countryside to the crowded urban streets of the major cities.

On May 7, 2011, shooting rang out close to an Afghanistan Police checkpoint just outside the walls of the Kandahar Provincial Response Company (KPRC) compound.

As the shooting and the attacks around the city intensified, the Afghan government decided to call the KPRC to help.

**“...the KPRC would face one of its greatest challenges and stretch its personnel, leadership and mentors to the brink.”**

- Canadian Forces

The KPRC was a well-trained, limited-notice response force comprised primarily of Afghan police who were trained by members of Canadian Special Operations Forces Command (CANSOFCOM). After orders were issued to the force, including their Canadian Special Operations Regiment (CSOR) mentors, they conducted a reconnaissance on a building they had been asked to clear by the American Force Commander. The building was

capable of hiding even the largest enemy opposition force from sight. Over the next 24 hours, the KPRC would face one of its greatest challenges

and stretch its personnel, leadership, and mentors to its brink.

As a result of this event, on June 7, 2013, at Rideau Hall, the Governor General presented national honours to deserving soldiers. For security and operational reasons, recipients' names and citations were not released.

The awards included the Star of Military Valour for distinguished and valiant service in the presence of the enemy; the Medal of Military

Valour for an act of valour or devotion to duty in the presence of the enemy; the Meritorious Service Cross in recognition of a military activity or deed performed in an outstandingly professional manner, and the Meritorious Service Medal which recognizes a military deed or activity performed in a highly professional manner.

Canadian Special Operations Regiment (CSOR) has 450 soldiers and is internationally recognized for being an innovative special operations force.

With membership comprised of Canadian Army, Navy and Air Force Regular and Reserve personnel, CSOR provides the Commander of CANSOFCOM with the ability to insert forces by conventional and non-conventional means wherever and whenever they are needed.



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# Ottawa Valley BUSINESS

Ottawa Valley Business (OVB) is a monthly publication covering business news and events throughout Renfrew, Lanark and Pontiac counties, as well as within the surrounding areas. OVB is published by Ottawa Valley Business Group.

**WHO READS US:**

OVB is delivered twice a month via email to more than 3,400 businesses, government agencies and organizations.

**HOW TO SUBSCRIBE:**

To receive OVB by email free each month, contact us at: [admin@ovbusiness.com](mailto:admin@ovbusiness.com).

**ADVERTISING**

Various advertising options are available in OVB. If you're looking to reach the business community and the people who work for business, OVB provides a direct opportunity for that reach.

**CONTENT & SUBMISSIONS:**

News, article suggestions, personnel hires, business event listings, tenders and letters to the editor are welcomed and encouraged. Content will be edited to fit the space available. We welcome press releases and news from our local business community to be published free of charge.

**CONTACT US:**

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2113 Petawawa Boulevard,  
Pembroke, Ontario K8A 7G8

**SOCIAL MEDIA**



## events calendar

**June 11, 2013**

Bernadette McCann House Annual General Meeting. 7pm. Knights of Columbus Hall, 170 Ellis Avenue in Pembroke. Guest Speaker is Sergeant Candice Price. For info: 613-732-7776.

**June 12, 2013**

Free seminar on nutritional information and how to live a healthy lifestyle. Germania Club, 15 Bennett Street in Pembroke. 7:00pm to 9:00pm. Hosted by Sharmila Regala, national competitor and conditioning and nutrition specialist. Brought to you by Nutrition & More. For information: 613-732-0977.

**June 13, 2013**

Local Immigration Partnership Cultural Awareness Training Session. Free. Morning seminar is 9:30am to Noon.

Afternoon seminar is 1pm to 4pm. Lunch included for both groups. Civitan Club in Perth. Register at: 613-735-4292 or [immigrationpartnership@gmail.com](mailto:immigrationpartnership@gmail.com)

**June 17, 2013**

Township of Bonnechere Valley annual golf tournament. Whitetail G.C. \$75 includes golf, cart and dinner. For info: [danaj@eganville.com](mailto:danaj@eganville.com) or 613-628-3101 ext.227.

**June 17, 2013**

Deadline for 101 Things to do in the Valley: Summer Edition. 35-word description of your business or event for just \$25 plus HST. Submit your event to: [admin@ovbusiness.com](mailto:admin@ovbusiness.com)

**June 18, 2013**

Deadline for Farm Credit Canada's AgriSpirit Fund. For information and previous years' funding recipients, visit [www.agrispirit.ca](http://www.agrispirit.ca) or [www.fcc.ca](http://www.fcc.ca)

**June 18, 2013**

Renfrew County Community Futures is hosting Time Management for Entrepreneurs Workshop. Marguerite Centre in Pembroke. 9am to Noon. Presented by The Delfi Group. For more information on this

workshop please contact Kristina Misener at 613-735-3951.

**June 19, 2013**

Algonquin College golf tournament. Pembroke Golf Club. 12:30pm shotgun start. \$150 per player includes 18 holes, cart, lunch, dinner and prizes. Event runs rain or shine. For information call 613-735-4700 ext.2842.

**June 19, 2013**

Pathways Alcohol & Drug Treatment Services of Renfrew County. Annual General Meeting. 6:30pm. Best Western Renfrew Inn at 760 Gibbons Road. For information, call 613-432-8573.

**June 19, 2013**

Small Business Counselling at Carleton Place Town Hall. 9:30am to 2:00pm. Free appointments to speak about entrepreneurship and starting a business in the region. For information and to book appointments, call Shannon Derbyshire at 613-283-7002 ext.109.

**June 25, 2013**

Community Living Renfrew County South Annual General Meeting. 7:00pm. The Grove Nursing Home in Arnprior.

**June 26, 2013**

Arnprior Regional Health Annual General Meeting. 7:00pm. The Grove Nursing Home in Arnprior. 275 Ida Street North. For information, call 613-623-3166 ext.220.

**June 29, 2013**

Bryson Open Bass Tournament and Sportsman Show. Registration forms available by email: [BGCP217@live.ca](mailto:BGCP217@live.ca). Hosted by three fire departments. Participate in the tournament or the sportsman show. Food, live entertainment and draws.

Send your event to: [admin@ovbusiness.com](mailto:admin@ovbusiness.com)  
Business events are free.



Is addicted to prescription drugs.



Doesn't know how she will pay student loans.



Still grieves the loss of his wife.



Is struggling to fit in with her new job.



Doesn't have enough savings to retire.



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Phone: 613-735-2116 or 800-661-0340

# Business News Around The Valley

## Investor Interested In Wood Processing

County of Renfrew staff are assisting an investor to evaluate the viability of starting a large scale wood processing facility in the region. A key challenge is the industrial electricity rate in Ontario. A new Ontario program to assist large industrial customers holds some promise for this investor and their ability to move forward with plans for operating in the County. The County has also engaged the Eastern Ontario Development Fund (EODF) and Ontario Ministry of Economic Development, Trade and Employment representatives in negotiations with the company in order to access all possible support and financing programs available.

## Recommending Approval

Renfrew County Planner, Bruce Howarth, has recommended that the Township of McNab Braeside approve the Miller Group's application to expand their

quarry in Braeside, and add an asphalt plant. Some changes to the proposal are recommended to assist with noise and smell issues.

## Bonnechere Manor Earns Accreditation

Bonnechere Manor in Renfrew, a long-term care home, has been honoured with a certificate of distinction from Accreditation Canada. The award means the facility was assessed by its peers and met or exceeded national standards of excellence and continues to strive for high quality health care.

## Dairy Queen Comes to Petawawa

Dairy Queen is coming to Petawawa and will be located on Civic Centre Road. A severance was required to sever a 0.69 acre commercial lot together with an easement. The remainder of the lands will continue to be developed for multi-residential purposes. The property is designated Commercial under the Official Plan and zoned Commercial (C) under the Zoning By-law.

## Local Hospitals Share \$3.9 Million

The Champlain Local Health Integration Network (LHIN) is providing \$3.9 million in new funding for hospitals in small, rural communities to improve patient care. Eight hospitals in the region will collaborate on six new initiatives that will provide more coordinated quality care and improve the transition of patients between hospital and community services. Initiatives include upgrading and sharing electronic medical records and assisting hospital patients to recover safely at home with enhanced home-care services. The eight hospitals are: Almonte General, Arnprior Regional Health, Carleton Place and District Memorial, Deep River and District, Glengarry Memorial, Renfrew Victoria, Kemptville District and St. Francis Memorial.

## Fire Truck Bay Approved

The City of Pembroke has approved the fire hall truck bay construction project and is aware it will come in over

budget. The project was estimated to cost \$320,000, but with \$70,000 already spent on design work, and the lowest tender coming in at over \$500,000, new planning is required. The City could cancel the truck order, but that would also cost \$270,000.

## Commenting on Species at Risk

The Ontario Ministry of Natural Resources wants public input on protecting species at risk. Specifically, they are seeking input on proposed habitat regulations under the Endangered Species Act for Bogbean Buckmoth, Four-leaved Milkweed, Fowler's Toad, Laura's Clubtail, Queensnake and Rusty-patched Bumble Bee and on proposed habitat amendment for Pale-bellied Frost Lichen. The deadline for input is July 15, 2013. Draft regulations are online at [www.ontario.ca/speciesatrisk](http://www.ontario.ca/speciesatrisk). For information, email [sar.habitat@ontario.ca](mailto:sar.habitat@ontario.ca) or call 1-800-667-1940.

*Continued on Page 5*



## 101 Things To Do in the Valley

*Summer Edition*

Published by Ottawa Valley Business  
[www.ovbusiness.com](http://www.ovbusiness.com)

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Promote your event, festival, sale, anniversary, customer appreciation day, kids camp, specials or just to invite people to come to your business this summer. Book a spot in our popular seasonal publication called 101 Things to do in the Valley: Summer Edition. The cost is just \$25 plus HST per listing. Delivery is by email to 3,400 subscribers, posted on many websites throughout the region and more.

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## AVIATION DAY

**Saturday, June 15, 2013**  
Celebrating 45 years in aviation.



### Free Flights (Ages 8-17)

Download registration form online at [www.flycyta.ca](http://www.flycyta.ca).  
Flight includes full ground school experience. No charge.

### Inflatables & BBQ

Fun on the bouncy castle and more. BBQ is \$5 and includes hamburger or hotdog and a drink. Come celebrate with us.

### Visiting Aircraft Fly-in

See various aircraft and pilots from around Ontario and Quebec as they fly-in for the day.

### Masons Child ID Program

Free Mason's Child Identification Program. Includes your child's fingerprints and more. Open to any age.

### Aeromodellers and Cadets

See the awesome display and interactive flying by the Algonquin Aeromodellers. Cadets also on site.

**9:00am to 3:00pm.**  
**Part of Civic Centre Days.**

For more information on this event,  
please call: 613-687-5300  
or email: [info@flycyta.ca](mailto:info@flycyta.ca)

## Bar Facing 1% Liability in Drunk Driving Case

A Renfrew bar is being sued for liability for serving an intoxicated customer. The result was a car accident which took one life.

In 2005, Matthew Knox and Kyle McLean were drinking at Finnigan's in Renfrew and left the establishment intoxicated. The two, and two others, got into a vehicle which Knox was driving. There was an accident, and one of the passengers, 19-year-old Lindsay Norton, was killed. McLean sustained a concussion and fractured elbow.

McLean sued Knox (the driver) and Finnigan's

Roadhouse on the basis that it had over-served he and Knox, thereby causing or contributing to the accident and injuries. Finnigan's had agreed to settle, indicating it was "at least 1% liable" and agreed to go to court to determine the amount they would pay.

A 13-day trial resulted in a jury finding Finnigan's 1% liable for over-serving McLean. The judgment ordered Finnigan's to pay \$141,378 plus costs. Finnigan's appealed.

According to Finnigan's legal counsel, Dan Reisler of Reisler Franklin, "the Ottawa jury who heard McLean's case found Finnigan's only 1% at fault for McLean's injuries. McLean will recover a small amount of money - the exact details are still being worked out - but far less than the hundreds of thousands he was claiming. The Court of Appeal was concerned that the trial judge's instructions to the jury may not have been clear. They asked the parties to agree on an adjustment to the 1% number. The change however, will have little impact on the very modest sum Finnigan's has to pay. McLean could theoretically seek leave to appeal further."

## commercial real estate

### FOR LEASE

169 Lake Street, Pembroke

----

Petawawa Town Centre  
Petawawa

----

176 Len Hopkins Drive  
Petawawa

### FOR SALE

68 Queen Street  
Eganville

----

Stonecliffe Resort  
Stonecliffe

----

Watertower Apartments  
Barry's Bay

----

250 Pembroke Street West  
Pembroke

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and click on the real estate  
section for these listings.

## something to think about

"You can't no  
more teach what  
you don't know,  
then come back  
from where you  
ain't been."

- Mark Twain

# Business News Around The Valley

## Pathways Celebrates 25 Years

Pathways Drug & Alcohol Treatment Services is celebrating 25 years in the community. The agency opened in 1988 and provides programs to substance abuse users and their family members. The programs can be accessed by those age 16 and older.

## County Holds Contractors Meeting

On March 20, the County of Renfrew held their annual meeting with contractors to discuss issues relating to the previous year's capital program, the proposed 2013 capital program and other issues of mutual interest. The meeting was attended by 12 contractor representatives. The contractors were satisfied with the delivery of the 2012 capital works program. The 2013 program summary was distributed to the contractors.

In discussing the various situations of tendering and requirements, the contractors brought forward the issue that it is often difficult to respond to tender calls if there are a substantial number of contracts closing on the same day. There was also an interest in trying to coordinate the number of tender closings with the area municipalities.

## New Hotel Opens

Renfrew County has a new hotel - Holiday Inn Express. The property is owned by Gabriele and Hans Feldtanzner and officially opened for business on April 18, though the grand opening was held the first week of June. The property contracted with almost 40 businesses, many being local. Jessica Schmidt will split general manager duties between the Holiday Inn Express and the Quality Inn in Petawawa, which the Feldtanzers also operate.

## Celebrating 30 Years In Business

Moncion Grocers in Petawawa is celebrating 30 years in business. The store was originally located in the Petawawa Plaza when they opened in 1983. They have been in their current location since 2003. The store is owned by Denis and Debbie Moncion.

## UW Distributes Funds

The Renfrew County United Way has distributed their funds for the year and eight local organizations were the lucky recipients. The Grove Nursing Home in Arnprior received \$23,000 for a seniors program, while Hospice Renfrew earned \$20,000 to hire a volunteer coordinator. The Renfrew County Sexual Assault/Rape Crisis Support Centre received \$10,450 to host a two-day conference for training and the Phoenix Centre received \$30,000 for an

equine therapy program. The Boys and Girls Club of Pembroke also received \$30,000 for after school programs for youth, while the Petawawa Military Family Resource Centre was given \$10,000 for their pre and post-natal nutrition programs. The final two recipients were The Grind Youth Centre who received \$10,000 for youth programs three days a week, and North Renfrew Family Services who earned \$36,000 for family counseling services.

## Marina Opens

The Pembroke Marina opened this past Saturday without water and electrical services. Mooring on docks E 1-9 and E 18-25 is also not yet available. The high water levels are preventing the installation of floating docks.

*Continued on Page 6*



## KHR Joins Wisdom Campaign

One of 250 rural municipalities in Canada to be selected

KHR has been chosen as one of 250 rural municipalities in Canada to be part of the Open Water Wisdom Campaign for 2013. The campaign encourages youth and parents of youth to use life jackets for safety throughout the summer. The purpose of the national campaign is to recognize that Canada's waterways are like highways and playgrounds in that they are used for traveling and for enjoyment of the outdoors. This is pretty evident in Killaloe, Hagarty, Richards with both residents and visitors enjoying the water-based opportunities in the region. Water also provides youth with opportunities for sport and recreation. The Township's role is to open the door to awareness about safe practices and behavior in order to help protect children and youth from harm around water. The municipality has received

30 life jackets that can be signed out for use at no charge by youth in the municipality. These life jackets will be available to borrow from the Visitor Information Centre to any member of the community from June 29 to Labour Day weekend. An Open House will be held on Saturday, June 29 at the Round Lake Recreation Centre from 10:00am to Noon. The public is more than welcome to attend.

## Federal Gas Tax Supports KHR

Canada's Gas Tax Fund provides long-term funding for municipalities to support municipal infrastructure projects in the following categories: drinking water, wastewater infrastructure, public transit, community energy systems, solid waste management and local roads. The Township of Killaloe,

Hagarty and Richards spent \$84,977.29 in 2012 on the double surface chips on 1.3 km of Red Rock Road, and road rehabilitation on a section of Hillcrest Avenue and Mask Road. This year, there will be work on sidewalks in Killaloe, chips on a section of Water Street in Killaloe and Turners Road in Bonaventure, cold mix

on two sections of Mask Road, hot mix and double surface chips on another section of Red Rock Road and surface treatment to sections of Deer Trail Road and Mountain View Road. The cost is \$190,000 with 100% covered by the federal gas tax. Note that care is always taken to make sure projects are spread throughout the township.

## SWIM PROGRAM

Registration for the swim program is Friday, June 21st at the township office. The cost is \$40 per child. The program is appropriate for children ages three and older. The swim program is a partnership with Bonaventure Provincial Park where the lessons take place. It runs July 2 - August 9. Attendance is not mandatory at each lesson in order to complete a level. Call: 613-757-2300.

## FACILITY RENTAL AVAILABLE

Looking for some space for a party, dinner or get together? The Killaloe Recreation Building and the Round Lake Recreation Centre are both available to the public. Rates are \$50 for the main area plus concession and \$35 for the main area above. To book or for information contact: Maria Mayville. The usual agreement is available on the township website.

## NEWSLETTER AVAILABLE ONLINE

A copy of this newsletter will be available online with each publication. You are welcome to download, read and share this publication in promotion municipality. You are also welcome to post it on your own website, or link to it if you wish. Thanks, in advance for your support.

# Read the Naturally Spirited News!

The Township of Killaloe Hagarty Richards' second of six annual newsletters. Full of great information for residents and businesses, including advertising for \$20 per issue. See your copy online today.

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For more information or to advertise, contact:  
 Maria Mayville [khrvolunteernetwork@gmail.com](mailto:khrvolunteernetwork@gmail.com)

# Business News Around The Valley

## McBride Takes Lead of Third Battalion

Colonel Robert McBride is the new leader of the Third Battalion of the Royal Canadian Regiment at Garrison Petawawa. McBride takes over from Lieutenant-Colonel David Quick.

## New Generating Station For RPG

Renfrew Power Generation will have a new \$22 million generating station in about a year and a half. The new plant will be located just down the river from the current plant. The Town of Renfrew, the only shareholder of the utility, will earn a steady income from the new plant which has a long-term agreement with the Ontario Power Authority.

## County Building Activity

In March, the County of Renfrew received 13 new severance applications and prepared 10 planning checklists for general inquiries. The GIS staff worked on 117 mapping and GIS projects. For the first quarter of the year, the County received 33 severance applications compared to 47 received over the same period

in 2012. 24 decisions were rendered in the first quarter of 2013, compared to 61 over the same period in 2012. Official Plan amendments were approved for the Town of Arnprior and the Town of Petawawa.

## Newspaper Printing Moves

The Renfrew Mercury is now being printed in Smiths Falls, where Metroland's eastern headquarters are located.

## Acting Warden Welcomed

Renfrew County council has approved an "acting Warden" position to assist the elected Warden with meeting commitments around the region. The position will start in January 2014.

## Eastway Contract Terminated

The result of a closed meeting in the Town of Petawawa have resulted in the immediate termination of Eastway Contracting from their work on the Victoria Street Reconstruction. The remainder of the project will be re-tendered. Mitch Stillman, the municipality's CAO said the termination resulted from "contractual issues" and that "as this matter is going before

an arbitrator and likely the courts we are unable to comment at this time." In the May 22, 2012 issue of Ottawa Valley Business, it was reported that Eastway won the \$3.47 million contract which was to be completed on October 26, and their bid was substantially less than the other bidders. No date has been set yet on the re-tendering.

## Petawawa Hospital Use

Petawawa residents are using the Deep River and District Hospital (DRDH) more frequently than residents of Deep River, according to Jeff Bishop and Brian Cheadle of the Hospital. The two board members attended Petawawa Town Council to provide an overview of the operations of the Deep River and District Hospital when they noted that 2008-2009 statistics show more residents from the Petawawa/Pembroke area use the emergency room at DRDH than residents of Deep River.

## Petawawa To Repave Main Street

The Town of Petawawa has received \$500,000 to help repave Petawawa Boulevard.

The work is scheduled to cover from Airport Road to McGregor's Hill. The funding is from the Municipal Infrastructure Investment Initiative.

## Relay For Life

Relay For Life has raised more than \$200,000 for 2013. The event, held last weekend in Petawawa, was another great community success.

## City Makes

### Real Estate Profit

The City of Pembroke has sold the building it had purchased for the new OPP station to a company called ROI Apartments. The building was formerly known as Lakeside Medical Centre, and the City purchased it for \$800,000 in hopes of creating the new headquarters for the OPP. However, issues with the building caused them to invest \$150,000 only to find out it was not appropriate. Fortunately, the City was able to make \$50,000 on the real estate deal, with ROI Apartments purchasing the property for \$1 million.

## County Staff Participate in Hotel Conference

County of Renfrew Economic Development staff participated in the Canadian Hotel Investment Conference on May 28-29, 2013 in Toronto. This event previously provided a very good link to a hotel investment group with an interest in a location in the County. That investor is now connected to and negotiating with a local team of investors about a specific site in the County. Staff also met other hotel site evaluation specialists, one of which visited the County to evaluate business potential along the Highway 17 corridor.

## New Sprinkler System Requirements

New changes to the Fire Code and Building Code in Ontario require sprinkler systems for homes that care for seniors and people with disabilities. They also require enhanced fire inspections and staff training on annual fire safety plans.

If you have questions on these new requirements, we encourage you to contact your local fire department, or Joel Layman of Layman Fire & Safety. You can also visit our website to learn more about these new requirements: [www.laymanfireandsafety.com](http://www.laymanfireandsafety.com)

**We do our work by the book. No exceptions.**

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# Backyard Events

**June 13**  
Social evening paddle.  
6:30pm. Town of Petawawa.  
Phone: 613-687-5678

**June 13-16**  
Petawawa Civic Centre Days.  
Lots of activities.  
www.civiccentredays.ca

**June 13-16**  
Champlain's 400th  
anniversary. 4 days of fun.  
www.champlaintrailmuseum.com

**June 13-30**  
Pembroke Public Library  
Senior Expo all month.  
www.pembrokepubliclibrary.ca

**June 14**  
Music in the Park. 7:00pm.  
Centennial Park, Eganville.  
www.eganville.com

**June 15**  
Aviation Day. Pembroke &  
Area Airport. Free flights,  
child ID +. www.flycyta.ca

**June 15**  
Hugli's Princess Tea Party.  
1:30pm-3:30pm. \$12 kids.  
www.blueberryranch.ca

**June 15-16**  
Pontiac Artists Studio Tour.  
Free admission, local studios.  
www.artpontiac.com

**June 16**  
Father's Day brunch at  
Coronation Hall. \$14.50.  
Phone: 819-647-2547

**June 20**  
List your event in 101 Things  
to do in the Valley for \$25.  
admin@ovbusiness.com

**June 21**  
Petawawa Heritage Society  
golf tournament. \$85. Call  
613-687-5678 to register.

**June 21-23**  
Endless Summer Ribfest in  
Petawawa. Ribs and tributes.  
www.endlesssummerribfest.ca

**June 22**  
Eco-Odyssee's water maze  
open daily. 9:30am-3:30pm.  
www.eco-odyssee.com

**June 22-23**  
80's weekend at Wilderness  
Tours. Come for the fun.  
www.wildernesstours.com

**June 23**  
Concerts in Robert Simpson  
Park, Arnprior. Free.  
www.arnprior.ca

**June 23-July 1**  
50% off rafting for military  
service personnel.  
www.wildernesstours.com

**June 28-30**  
Class Axe Guitars music  
festival. Calabogie Peaks.  
www.calabogiecountry.com

**June 29**  
International Food Festival.  
Barry's Bay. Ethnic food.  
www.renfrewlanark.com



## Travel our Backyard

### Where Do I Get A Copy?

Copies available at all participant locations. Visit our website and click on the Index page to see where to access your copy. Guides also available at all Stinson Gas Bars throughout Renfrew County and the Pontiac.

### What's Inside?

Things to do, places to visit, kids' camps, golf course guide, farmers' markets, festivals and events and more.

www.travelourbackyard.com



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**WINTER EDITION:**  
For those interested in receiving information about our winter edition guide, please send us an email and we will send you the publication details when they are ready. Our email is: admin@ovbusiness.com



### Are You Having A Fishing Event Between July 6-14?



The Ontario Family Fishing Weekend for the summer is July 6-14, 2013. If you are having a family fishing event during this time, you can promote it for free on the www.ontariofamilyfishing.com website.

# Tender Results Around The Region

**2013 Organics Facility Compact Wheel Loader.** Ottawa Valley Waste Recovery Centre. Awarded to Elliott Farm Equipment. Note: The Centre would not disclose details of who the bidders were or what the amounts were on this tender.

**Asset Management Plan Development.** Township of Brudenell, Lyndoch and Raglan Awarded to Jp2g Consultants in the amount of \$26,040.

**Campbell Drive Culvert Replacement.** McNab/Braeside  
 1. Goldie Mohr (Nepean) \$167,249.04  
 2. Smiths Construction Ltd. (Arnprior) \$173,601.90  
 3. H&H Construction (Petawawa) \$195,160.42  
 4. Bonnechere Excavating (Renfrew) \$224,307.92  
 5. Thomas Cavanagh (Ashton) \$238,857.24  
 6. B.R. Fulton Construction (Renfrew) \$239,401.80  
 Awarded to Goldie Mohr Ltd.

**Regular Cab Pickup Truck (4 Wheel Drive).** McNab/Braeside Awarded to Reid Brothers Motors Sales in the amount of \$30,000.

**Rehabilitation of Creek Side Road and Kippen Road.** McNab/Braeside  
 1. Smiths Construction Ltd. (Arnprior) \$536,667.23  
 2. Walsh Contracting (Barry's Bay) \$540,598.44  
 3. B.R. Fulton Construction (Renfrew) \$545,782.94  
 4. Goldie Mohr (Nepean) \$557,191.70  
 5. RGT Clouthier Construction (Pembroke) \$621,798.66  
 6. Thomas Cavanagh (Ashton) \$665,631.68  
 7. Bonnechere Excavating (Renfrew) \$672,109.80  
 8. H&H Construction Inc. (Petawawa) \$711,652.59  
 Awarded to Smiths Construction.

**Auditorium & Stairwell Painting Almonte Old Town Hall.** Town of Mississippi Mills  
 No bids received.

**Entrance and Parking Modifications Almonte Branch Library.** Mississippi Mills  
 1. Cooney Construction & Landscape (\$11,068.35)  
 2. Capital Structures (\$13,548.70)  
 3. Mississippi United Construction (\$17,983.95)  
 Awarded to Cooney Construction.

**Refinish Hardwood Floors at Almonte Old Town Hall.** Mississippi Mills  
 1. Lanark Hardwood Flooring \$2,701.64  
 Heritage Wood Floors \$4,299.09  
 Awarded to Lanark Hardwood.

**Supply and Installation of Hot Water Heating Boilers.** Renfrew County District School Board  
 1. VCI Controls (Pembroke) \$256,000.00  
 2. Valley Refrigeration (Pembroke) \$262,751.78  
 3. Harrington Mechanical (Pembroke) \$268,000.00  
 Awarded to VCI Controls.

## Carefor To Lead LHIN Program Goal is for seniors to stay in their own homes longer

Seniors in Pembroke will soon benefit from a new program that will help them stay in their own homes longer. The program, funded by the Champlain Local Health Integration Network (LHIN) and operated by Carefor Health & Community Services, will provide 20 new assisted-living spaces in Pembroke. Clients will receive homemaking, help with personal hygiene, care coordination, security checks, and a 24/7 on-call service - all in their current place of residence.

The new assisted-living program has many benefits. It will expand seniors' services in Renfrew County, relieve pressures on hospital emergency rooms, and prevent premature admissions to long-term care homes, freeing these

beds for people who need them the most. After consulting with Pembroke area providers about the needs of seniors, the LHIN determined that an assisted-living program was the best program option in terms of effectiveness and viability.

The Champlain LHIN is

providing \$397,000 on an annual basis to Carefor to deliver the new services.

Other partners in the project include the Champlain Community Care Access Centre (CCAC) and Pembroke Regional Hospital.



**Community Futures Development Corporation**  
 Renfrew County  
 Société d'aide au développement des collectivités du comté de Renfrew

**invites you to our Annual General Meeting**  
 10:00 a.m. - 12:00 p.m.  
 Tuesday, July 9th, 2013  
 Algonquin College Pembroke Campus  
 1 College Way, Boardroom  
 Pembroke, ON

**vous invite à son Assemblée générale annuelle**  
 le mardi 9 juillet 2013, de 10 h à 12 h  
 Campus du Collège Algonquin  
 1, Collège Way  
 Salle de conférence 1  
 Pembroke, ON

*Special guests, success stories, and presentations*  
*Invités d'honneur, histoires de réussite et présentations*  
 Mandatory RSVP to Barb by June 20 | RSVP obligatoire de Barb par le 20 juin  
 613.735.3951 ext.221 | rcfcdcoinfo@bellnet.ca

## tenders online ovbusiness.com

- Supply of one Tandem Axle Fire Truck Pumper Tanker  
 -----
- 2013 4-Door, 5 Passenger Compact CUV  
 -----
- Shingles Removal and Replacement  
 -----
- Winter Sand  
 -----
- Reconstruction of Lake Avenue West, Lisgar Street and Princess Street  
 -----
- Various Tenders  
 -----
- 4-Wheel Drive Backhoe/Loader  
 -----
- Reconstruction of Roy Street West and Karen Street  
 -----
- Crushed Granular "A" 5/8  
 -----
- New Cable Ferry Facilities  
 -----
- Equipment Rental and Labour  
 -----
- Generator and Fuel Storage Tank Upgrades  
 -----
- 2013 In-Place Processing and Paving Program  
 -----
- Screened Winter Sand  
 -----
- Rehabilitation of Pembroke Street Bridge  
 -----
- Asset Management Plan  
 -----
- Heating System  
 -----
- Erosion Control Measures  
 -----
- Sale of Surplus Equipment  
 -----
- Construction of Addition and Alterations

There is no cost to post your tender with us. Email it to: [admin@ovbusiness.com](mailto:admin@ovbusiness.com)



# Tender Results Around The Region

## Rehabilitation of County Structure B311 (Indian River Bridge), Laurentian Valley

16 tenders were requested. Tenders were received as follows:

1. Beam Construction (Toronto) \$348,632.00
  2. Carlington Construction (Stoney Creek) \$389,216.00
  3. Lischer Construction (Carp) \$429,320.00
  4. Dalcon Enterprises (Ottawa) \$447,000.00
  5. Corington Engineering (Arnprior) \$549,385.00
  6. Greyleith Limited (Carleton Place) \$563,771.00
  7. Louis W. Bray Construction (St. Andrews West) \$592,764.20
- All contract amounts exclude 13% HST. Awarded to Beam Construction.

## PWC-2013-01 Rehabilitation of County Road 64. 19 tenders were requested. Tenders were received as follows:

1. B.R. Fulton Construction (Renfrew) \$462,660.00
  2. R.G.T. Clouthier Construction (Pembroke) \$466,000.00
  3. Walsh Contracting (Barry's Bay) \$506,381.90
  4. Eastway Contracting (Pembroke) \$547,005.50
  5. Goldie Mohr (Nepean) \$547,472.00
  6. Bonnechere Excavating (Renfrew) \$559,692.29
  7. Smiths Construction (Arnprior) \$593,395.00
  8. H&H Construction (Petawawa) \$595,097.92
- All amounts exclude 13% HST. Awarded to B.R. Fulton Construction.

## PWC-2013-04 Double Surface Treatment on County Road 70. 10 tenders were requested.

Tenders were received as follows:

1. Greenwood Paving (Pembroke) \$209,900.00
  2. Smiths Construction (Arnprior) \$215,050.00
- All amounts exclude 13% HST. Awarded to Greenwood Paving.

## Rehabilitation of County Road 22 (Hyndford Road). 19 tenders were requested. Tenders were received as follows:

1. B.R. Fulton Construction (Renfrew) \$544,876.85
2. Smiths Construction (Arnprior) \$570,114.75

3. Walsh Contracting (Barry's Bay) \$578,178.30
  4. Goldie Mohr (Nepean) \$588,183.25
  5. H&H Construction (Petawawa) \$602,406.47
  6. R.G.T. Clouthier Construction (Pembroke) \$624,235.00
  7. Greenwood Paving (Pembroke) \$681,968.00
  8. Bonnechere Excavating (Renfrew) \$760,520.67
  9. Eastway Contracting (Pembroke) \$692,010.50
- All amounts exclude 13% HST. Awarded to B.R. Fulton Construction.

## PWC-2013-13 Request for Proposal for Engineering Services for County Structure C049 - Rook Culverts, in the Township of Admaston/Bromley. Parenthesis indicates scored points.

1. Genivar \$46,187.50 (88.33)
  2. HP Engineering \$37,652.50 (84.00)
  3. McIntosh Perry \$66,565.50 (75.67)
  4. Exp \$87,645.00 (66.00)
- Awarded to Genivar.

## PWC-2013-03 Granular A&B County Road 70 (Ruby Road)

1. R.G.T. Clouthier Construction (Pembroke) \$81,778.00
  2. Do-All Construction (Pembroke) \$89,938.00
  3. Walsh Contracting (Barry's Bay) \$92,852.00
  4. H&H Construction (Petawawa) \$95,190.00
  5. B.R. Fulton Construction (Renfrew) \$124,050.00
  6. Smiths Construction (Arnprior) \$148,900.00
  7. Eastway Contracting (Pembroke) \$158,339.00
- Awarded to R.G.T. Clouthier.

## PWC-2013-05 Pulverize and Process Bituminous Pavement - County Road 70.

1. Greenwood Paving (Pembroke) \$ 5,304.00
2. Smiths Construction (Arnprior) \$6,188.00
3. B.R. Fulton Construction (Renfrew) \$9,503.00
4. Cruickshank Construction (Morrisburg) \$10,608.00
5. Thomas Cavanagh (Ashton) \$10,829.00

6. Roto-Mill (Orangeville) \$20,774.00
- Awarded to Greenwood Paving.

## PWC-2013-12 Rehabilitation of County Structure B096 (Centennial Lake Bridge).

Township of Greater Madawaska. 21 tenders were requested. Results are as follows:

1. Dalcon Enterprises (Ottawa) \$2,286,810.00
  2. Looby Builders (Dublin) Ltd. (Dublin) \$2,555,717.66
  3. Rideau Valley Constructors (Stratford) \$3,113,113.21
  4. Louis W. Bray Construction (St. Andrews) \$3,146,139.20
  5. Corington Engineering (Arnprior) \$3,149,475.00
  6. Clearwater Structures (Ajax) \$3,338,983.00
  7. Greyleith Ltd. (Carleton Place) \$3,380,000.00
  8. Carlington Construction (Stoney Creek) \$3,567,959.00
- All contract amounts exclude 13% HST. Awarded to Dalcon Enterprises.

## Office Renovations

The Township of Killaloe, Hagarty, Richards has accepted a bid of \$18,306 plus HST from Kent Construction for the office renovations request for proposal.

## Propane Furnaces

The Township of Horton received two bids for the supply and installation of propane furnaces. WO Stinson bid \$5,339.25 while North Country Heating bid \$4,633.00. No decision has been made as to who has been awarded the business.

## HVAC Services

The Township of Horton received no tenders for their RFQ for HVAC services.

## Approximately 6500 Tonne Granular "M". Horton

1. B. R. Fulton Construction (Renfrew) \$60,003.00
  - R.G.T. Clouthier Construction (Pembroke) \$84,026.80
- Awarded to B.R. Fulton.

Tenders are free to post. If you have a tender please send it to: [admin@ovbusiness.com](mailto:admin@ovbusiness.com) and we will post it for you.

a matter  
of fact ?

## Ontario Ministry of Labour Blitz Long Term Care Facilities

132

...orders issued during the blitz.

14

...stop work orders issued during the blitz.

285

...field visits.

221

...workplaces visited.

38

...orders for employer's duty to assess work place violence risk.

34

...orders for employer's duty to ensure workplace violence and harassment policies are in writing and posted.

18

...orders for employer's duty to review health and safety measures annually.

16

...orders for employer's duty to review workplace violence and harassment policies.

15

...orders for employer's duty to reassess workplace violence risks to ensure policies continue to protect workers.

15

...orders for employers duty to put into effect measures and procedures to protect the health and safety of workers in the workplace.

# Is It Still Who You Know?

## Is knowing “so-and-so” the best marketing strategy?



MARKETING

By: Jennifer Layman  
jenn@fwdthink.net

For whatever reason, I recently had a flurry of conversations where someone was always talking about “knowing so-and-so” who that could get them somewhere in business. One person knew the neighbour of a business owner, and another had their child in a sporting activity with the child of a person they felt had influence. It made me feel like I was back in the dark ages of the “old boy’s club” where you didn’t get anywhere unless someone of perceived influence got you somewhere. Unfortunately, some people still feel that way.

Let’s set aside the arguments about accountability and such that prevent people, especially in the public service, from taking “deals” for forwarding business to certain “friends.” While that still goes on, it is definitely a downward trend. There is actually a more serious issue here.

When you hinge all of your success on another person, you relinquish control of your own destiny. If you know Jennifer and use her to get you an “in” with someone, and Jennifer doesn’t deliver, then you’ve lost. And, not only have you lost that situation, you have likely been oblivious to other opportunities because you have the belief that you need and in to get in.

So what does this have to do with marketing? First, it gives people an impression of how you do business. Second, it shows others how confident

you really are in your product or service.

In my opinion, people that rely on knowing someone as a way to get their foot in the door don’t necessarily think they deserve to be there. If you really believed in your product or service, you would be happy to walk right in and book a meeting with someone you don’t know in order to present yourself. If you’re not very comfortable with that, something is lacking in the confidence department of your business.

When you seeking out “so-and-so” whom you know at the business, they may feel like you’re preying on the friendship in order to get somewhere. If, on the other hand, you went through the proper channels as if you didn’t know anyone, you allows “so-and-so” to be able to support you in their own

way, if they are able (and willing.) Not only will you make an impression to respect the protocol and the people involved (who you may not know), but you won’t put any pressure on the person you do know, making it much easier for them to speak in your favour if given the opportunity.

Being recommended by someone is a great thing. Forcing them to help you because you of a relationship of sorts, well, that’s not such a great thing, especially when you don’t need to jeopardize the relationship. When you’re marketing yourself to an organization, your best way in the door will always be with confidence in your product or service. That way you always retain the ability to control or modify outcomes.

*Jennifer is the president of Forward Thinking Marketing in Petawawa. Her column appears every issue.*



“Chase the vision,  
not the money.  
The money will end up  
following you.”

- Tony Hsieh  
Co-founder, Zappos

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June 20, 2013  
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Deadline: June 18, 2013

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June 25, 2013  
Regular Edition of Ottawa  
Valley Business  
Deadline: June 19, 2013

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July 9, 2013  
Regular Edition of Ottawa  
Valley Business  
Deadline: July 2, 2013